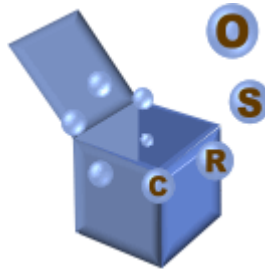




Open Source Vendors Training Program



Islamabad, 3rd January 2008



***TERMS OF REFERENCE (TORs)
FOR CONDUCTING AN
Open Source Vendors' Training Program***



Table of Contents

S. #.	Description	Page No.
1	Pakistan Software Export Board (PSEB)	3
2	Open Source Resource Center (OSRC)	3
3	Open Source Description	3
4	Objectives of OSRC's Vendors' Training Program	3
5	Program Details	4
6	Action Items	4
7	General Terms & Conditions	5
8	Contact Information	5



Open Source Vendors Training Program



PAKISTAN SOFTWARE EXPORT BOARD (PSEB)

Pakistan Software Export Board (PSEB) is a Guaranteed Limited company with a Board of Directors comprising representatives of the Government, industry associations and the private sector. PSEB is Government-owned, and is mandated to promote Pakistan's Information Technology (IT) industry.

OPEN SOURCE RESOURCE CENTER (OSRC)

The Open Source Resource Center (OSRC) is a project of the Ministry of IT, executed by PSEB. It aims to promote open source solutions in the country. The OSRC provides technical assistance for the deployment of open source technologies.

The OSRC brings together established technology vendors, start-ups, open source community members and enterprise IT users/customers to jointly explore new opportunities for OSS deployment and how to capitalize on them.

The OSRC will serve its stakeholders in the following ways:

- Discover cutting-edge features of Open Source Software (OSS)
- Provide detailed information regarding existing best practices on OSS, with pragmatic guidance as to how to leverage OSS in businesses
- Access to a comprehensive knowledge-base covering various facets of OSS
- Tackle the technical issues related to development, deployment, distribution and packaging in general, and to start-ups in particular
- Conduct training workshops regarding various open source applications
- Facilitate networking between professionals, start-ups, researchers and existing communities

OPEN SOURCE DESCRIPTION

Open Source Software is distributed in such a way that the original source of the program is accessible to the product's holder.

The basic idea behind open source is very simple: when programmers can read, redistribute, and modify the source code for a piece of software, the software evolves. People improve it, people adapt it, and people fix bugs. And this can happen at a speed that, if one is used to the slow pace of conventional software development, seems astonishing.

OBJECTIVES OF OSRC'S VENDORS' TRAINING PROGRAM

The objective of conducting training workshops regarding various open source applications and operating systems is to enable organizations/vendors intending to migrate/adopt open source solutions to improve the technical skills of their personnel.



Open Source Vendors Training Program



This training program will also enable vendors to cope with issues related to Intellectual Property Rights (IPRs) and software piracy.

The OSRC will initially conduct its training program in the following cities:

- Faisalabad
- Islamabad/Rawalpindi
- Karachi
- Lahore
- Peshawar
- Quetta

PROGRAM DETAILS

Day 1

- Open Source: An Orientation and Applications

Day 2

- Linux Installation, Configuration and Optimization

Day 3

- Upgrading and Troubleshooting

Who should attend?

- System/Network administrators of hardware/software vendors who can ensure that they will provide open source solutions as an alternative to proprietary solutions, and will also ensure that they will cope with IPR and software piracy-related issues.
- Technicians and managers of hardware/software vendors.

Prerequisites

These courses are designed for participants who have basic knowledge regarding operating system usage.

ACTION ITEMS

- Preliminary meetings will be held in the above-mentioned cities with vendors and their respective associations.
- An advertisement will be placed in major national newspapers so that the vendors can apply to this training program.
- Selected nominees will be grouped into batches according to capacity, for example, 30-40 participants in each batch.
- On completion of the training program, each participant will be awarded a certificate of attendance and OSS support.
- Each vendor can consult the OSRC regarding any OSS-related products and training programs it might be interested in obtaining in the future.



Open Source Vendors Training Program



GENERAL TERMS & CONDITIONS

1. All hardware/software vendors/organizations or local associations of vendors are eligible to apply.
2. The OSRC will provide the trainers and the training material.
3. The OSRC will bear the trainers' travel and accommodation costs.
4. Local partners will provide the training venue (a computer laboratory with 30-35 computers). The venue's cost, if any, will be borne by the OSRC.
5. Local partners will provide a multimedia projector and an Internet connection, a white board and an audio system.
6. Local partners will bear costs related to refreshments (if any)
7. Local partners will make arrangements for printing the trainees' certificates. The OSRC will bear the expenses for printing the certificates.
8. OSRC-PSEB reserves the right to accept or reject all or part of a nomination.

CONTACT INFORMATION

The following address will be used for all correspondence:

Khurram Islam Khan
Project Manager (OSRC)
Pakistan Software Export Board (G) Limited
2nd Floor, Evacuee Trust Complex, F-5
Agha Khan Road, Islamabad.
Telephone: 051-9208748
Fax: 051-9204075
E-mail: kislam@pseb.org.pk
Website: <http://www.osrc.org.pk/>